Title: Senior Student Outcomes Manager

Reporting to: Director of Business Development and Growth

Type of Contract: 1 year Full Time Consultancy (with a possibility for extension)

Department: BD & Growth Team

Job Location: Nairobi, Kenya

Start Date: June 2019

About Moringa School

Moringa School is transforming higher education in Africa, starting with software development. In our current program, we transform ambitious amateurs to coding professionals. We are a premier advanced immersive program, training exceptional full-stack and mobile Software Engineers. Moringa School is currently expanding rapidly into other courses and geographies across Africa and are looking for top talent to accelerate our growth. Moringa School was named one of the 'Top 10 Most Innovative Companies' in 2018 by Fast Company.

Our Mission

Moringa School's mission is twofold: To empower people & To transform education through rapid-iteration teaching.

Our Culture

Employees enjoy a fun, collegial startup environment. You will be surrounded by talented, friendly, brilliant, & mission-driven professionals who work hard to provide the best student experience of its kind in the world. We are committed to employee health & wellness- we truly believe that you need to take care of yourself first. We understand the value in remote working & support it as needed.

Why We Are Hiring for This Role

Moringa School is a growth stage start-up. We are constantly iterating our model, our product offering & our target market. For instance, we are consistently launching new courses in existing markets. Our Learning, Classroom & Curriculum teams are expanding as we design new curriculum material & expand our student base.

Another example could be that we are testing our model in new geographies (from Ghana, West Africa to Pakistan, East Asia to Rwanda, East Africa). To this end, our marketing, growth & infrastructure teams are expanding to pilot these models.

In a nutshell, Moringa is growing in all capacities. More specifically, we are consistently looking for new talent to join our team. The Senior Admissions Manager will come in to optimise our current processes and aid in automation to help us scale as we double our student intake in the coming year as well as introduce new verticals.

Responsibilities

Strategy

- Analyse our current processes and identify existing gaps
- Setting up a team to implement the overall team strategy
- Solidify the alumni and employer partner strategy
- Define a student outcomes framework that is scalable to new geographies and verticals
- Set up employer and alumni processes /trackers/SLAs for better system structures
- Set up a system for acquiring, retaining and engaging employer partners

Team Support

- Hire a team to support the overall student outcomes strategy with the increase in student numbers
- Play an active role in upskilling and setting up the current team for success

Stakeholder Management

- Work with our Tech and Data team to aid in the streamlining and automation of the student outcomes processes
- Work towards strengthening the link between Alumni and Employers
- Creating a structure for effective employer partner management

Process Optimisation

- Ensure that the student outcome function is fully automated and optimised
- Ensure that data is being captured automatically and analysed periodically to make informed decisions via a dashboard working in collaboration with the Tech and Data team

Required Competencies

- Experience setting up Career services/student outcomes/alumni support/employer processes for an education platform (highly preferred)
- Comfortable working with data
- Experience building and setting up effective systems that run
- Experience working in customer facing roles
- Comfortable working with big budgets
- Previous experience in education technology is a plus
- Experience in Business Development in an education entity is a plus

Experience

- Experienced in managing projects of varied scope and complexity
- Experience in various strategic leadership positions
- Bachelor's degree in a related Business discipline or relevant field of study
- 5 years in a similar role preferred
- Demonstrates a knowledge of working with varied tech tools is a plus
- Proficient in MS Office Suite software applications and Google Docs
- Knowledge of Excel Pivots or Index Match, Power BI, iOffice or Tableau is a plus

Career Growth & Development

We do not believe that an organization can grow without the growth & development of its staff. At Moringa, we are consistently building systems to invest in the growth of our employees. We are deeply invested in offering career growth within Moringa, provide actionable feedback through "weekly check-ins" & thorough career reviews. We will work together with you to craft roles that both support the needs of the organization and that you can be passionate about.

How can you apply?

- You will need to email the following to Recruitment at joinus@moringaschool.com
  - Your CV
  - Subject Line: Application <insert role name> <insert your full name>