



Position Title: Chief Executive Officer
Reports to: Chair of the Board
Location: Melbourne, Australia

About ygap:

ygap is an organisation that backs local change. Specifically we find and support local impact entrepreneurs in some of the world's most challenging communities in Africa, Asia, the Pacific and Australia. We fund this work in diverse ways, through creative fundraising campaigns, partnerships with foundations and international organisations, and our consulting arm. ygap is not a regular non-profit. We are a unique organisation, with a bold mission led by an inspired and innovative team.

About the role:

As the Chief Executive Officer, you will be responsible for leading the team that executes our mission. Sitting in the C-Suite and working closely with the CFO/COO, you will inspire, guide and support our passionate and experienced managers across a diverse portfolio to achieve goals in communications, fundraising, campaigns, and impact programs. You will have a strong understanding of the realities of managing global teams, particularly in emerging markets and have oversight on how our entrepreneurial impact model creates change in the world. Your strong management skills will provide consistency and stability within our team, but your creative leadership skills will also see you proposing thoughtfully innovative new strategies to help us achieve our vision more efficiently and effectively. You will thrive in a diverse, fast paced, non-traditional work environment, with much of your team working remotely and will be excited by solving constantly shifting challenges. Your passion and optimism for social justice and entrepreneurship will be just as contagious and inspiring as your proven commercial acumen and outstanding ability to engage senior partners.

What you will do:

Operations:

- Lead and support our senior managers (impact, fundraising, marketing and communications) to drive their departments in-line with the ygap mission.
- Oversee ygap's operating budget in partnership with the CFO.
- Be a key driver of our optimistic, creative and innovative culture in line with our values.

Governance:

- Represent the organisation to the ygap board with timely and accurate information and maintain a close relationship with the board chair.

- Identify and manage operational and business risk.

Fundraising:

- Where appropriate represent ygap in a fundraising capacity and at public events and maintain an awareness of the impact eco-system to inform and position the organisation.
- Working alongside the fundraising manager, bring fundraising and consulting revenue into ygap.

Strategy:

- Sit in the C-Suite, working closely with the other C-Level leaders to innovate and execute the ygap strategy.

The kind of person we are looking for:

- You will have a proven ability to create and work within organisational budgets in a highly accountable and professional manner.
- You will be a fast learner, and be able to absorb information and new skill-sets in diverse sectors of the organisation.
- You will have some understanding or experience of the realities of working in emerging markets.
- You will have experience leading and managing a diverse, global, largely remote team requiring strong cross-cultural experience, and be a leader with a proven ability to create consensus and unity.
- You will have a love for creating systems and strategies that make YGAP more efficient and effective.
- You are able to identify the need for and able to propose organisational change, being able to communicate the need and benefits backed up by a business case that highlights what's best for ygap in achieving its mission and being able to then deliver this change through effective consultative change management strategies.
- You will have experience engaging with major donors for work of this nature.
- You will have strong interpersonal skills and be confident and capable of leading and developing staff, engaging with those senior to you and thrilling other partners and stakeholders that are associated with the organisation.
- You (ideally) would have some entrepreneurship experience, or a proven track record of creating wins in partnerships, marketing, fundraising, campaigns and/or general operations management.
- You don't necessarily need non-profit experience, but you will have a strong passion for helping to improve the lives of people living in poverty.
- You will be a clear communicator, able to write professionally and also represent the organisation at events and with the media.

- You will love solving complex problems, working energetically alongside a team that you lead and not giving up until a mission is achieved.